Social media platform Snapchat

Snapchat is a popular social media platform, especially for younger target groups. It allows users to create photos and videos and make them visible for a limited time. Shared content is automatically deleted after a set time, usually between a few seconds to 24 hours. New is the AI chatbot My AI within the friends list.

Companies can create creative videos to promote their products, use geofilters and run different types of adverts. Geofilters are special graphics or labels that can be placed over snaps. Companies can use geofilters to advertise their brand at events or in certain regions. Snapchat's AR (augmented reality) function allows users to virtually try on items of clothing. Information on price and availability is displayed at the same time. One click gives the option to buy directly.

Booking options

- X Demo booking tool*
- ✓ Service provider
- × Programmatic advertising
- Self service tool, media buying platform
- Marketingportals, Marketing automation platforms

Media segment

- ✓ Internet
- ✓ E-commerce
- ✓ Social media
- ✓ Mobile

- X Out of home, digital out of home
- X TV, cinema, moving image
- × Radio, audio
- X One-to-One

- Household, office
- Internet of Things

Media type

✓ Digital

× Print

Analogue

Target group

- ✓ Business-to-Business
- ✓ Business-to-Consumer
- ✓ Business-to-Employee

Marketing objective

- ✓ Brand awareness, increased audience reach
- Lead generation, new customer acquisition
- ✓ Customer care
- ✓ Sales increase

✓ Employee recruitment



Customer Journey

- **Awareness**
- Consideration

Purchase

Retention

Advocacy

Ad media

- ✓ Advertisement, Banner
- Advertorial
- Annual report
- X Appointment calender
- ✓ Audio, radio spot, audio file
- × Augmented Reality
- Beach flag, flag, roll-up
- X Book, E-book
- X Brochure, flyer, inserts
- × Catalogues, price lists
- Chat, chatbot
- Company entries
- Configurator
- ✓ Contact form
- Content SEO-optimised
- Credit card
- Customer card
- X Display, monitor, citylight, megalight
- Display stand, light box
- E-mail, signature banner
- X E-paper
- Event
- Exhibition stand, event modules
- FAQ
- Games, competitions

- Google Business Profile
- Influencer
- Landing-page, microsite
- Location Based Service X
- Mobile payment systems
- Newsletter
- Newspaper, magazine, periodical
- NFC
- Offer, quotation
- Office equipment
- X Office files
- Operating instruction, user manual X
- Χ Passers-by addressing
- Petrol pump nozzle
- Postcard
- Poster, billboard, pillar
- Product live demo
- Product packaging, product labeling
- Product sample
- Programmatic print
- Promotional items
- Push, text messages
- Quality seal
- QR code, link
- Rental addresses, target group areas

- Roof objekt
- Sales talks
- X Self service terminal
- X Shopping cart
- Sign, labelling
- Social media advert
- Social media company page
- Social media posting
- Social media profile page
- Sponsoring
- Spontaneous event
- Structured company data records
- Telephone and video call service
- Unboxing
- V-card
- Video spot, moving image
- Virtual Reality
- Virtual, voice assistent
- Vouchers, coupons, discount cards
- Web layer
- White paper
- ✓ WLAN for visitors

Affiliate programme

Connected media channels

App (Advertising medium)

App (Brand, topic)

Audio streaming platforms

Community

Consulting, support, training

Customer loyalty programme

Digital signage, POS TV

Email, email newsletter Event

Field sales force

Guerilla marketing action

Household distribution



Influencer marketing

Location-based service

Messenger

Navigation system, map tool

Newspapers, periodicals, magazines (publishing objects)

Online comparison portal

Online directory

Online marketplace (Advertising medium)

Online shop (Brand)

Out of Home (OOH)

Podcast (Advertising medium)

Point of sale (POS), Showroom

Print mailing

Product, service (Advertising medium)

Product, service experience

Public Relation

Radio

Recruitment platform

Retail media platform

Reviews, recommendations

Search engine advertising (SEA)

Search engine optimisation (SEO)

SMS

Social media platform Facebook

Social media platform Instagram

Social media platform LinkedIn

Social media platform Pinterest

Social media platform TikTok

Social media platform X

Social media platforms

Social-Media-Plattform Reddit

TV streaming platform, Connected-TV

Video streaming platform

Video streaming platform YouTube

Website (Advertising medium)

Website (Brand, topic)

