# Website (Brand, topic)

A brand or topic website is an online platform created specifically for the presentation and marketing of a particular brand, product or theme. It acts as a virtual venue where companies or organisations provide important information, product offers, news and other relevant content to attract and persuade potential customers.

The website can contain various advertising media, including banner ads, call-to-action buttons, newsletter sign-up forms, videos or product catalogues. Through specific online marketing, potential customers can be made aware of the website and thus increase the success of the marketing campaigns.

Examples: An aid organisation can use a website to provide information about its mission and projects and to collect donations. A tourism authority creates a website to present destinations and attractions to appeal to tourists.

### **Booking options**

- Demo booking tool\*
- Service provider
- ✓ Programmatic advertising
- ✓ Self service tool, media buying platform
- Marketingportals, Marketing automation platforms

Household, office

**Internet of Things** 

## Partner systems in the market overview

eyebase V6 (CMB Informationssysteme GmbH) LaudertMediaPort® (Laudert GmbH + Co. KG) vjoon K4 Cross-Media Publishing Platform (vjoon GmbH)

### Media segment

- Internet X Out of home, digital out of home E-commerce X TV, cinema, moving image
  - Social media X Radio, audio Mobile
    - One-to-One

## Media type

✓ Digital Print Analogue

# Target group

✓ Business-to-Business Business-to-Consumer ✓ Business-to-Employee

# Marketing objective



- Brand awareness, increased audience reach
- Lead generation, new customer acquisition
- Customer care
- ✓ Sales increase

✓ Employee recruitment

#### **Customer Journey**

- ✓ Awareness
- ✓ Consideration

- / Purchase
- ✓ Retention

#### ✓ Advocacy

#### Ad media

- ✓ Advertisement, Banner
- × Advertorial
- X Annual report
- ✓ Appointment calender
- ✓ Audio, radio spot, audio file
- Augmented Reality
- X Beach flag, flag, roll-up
- ✓ Book, E-book
- ✓ Brochure, flyer, inserts
- ✓ Catalogues, price lists
- ✓ Chat, chatbot
- × Company entries
- ✓ Configurator
- ✓ Contact form
- ✓ Content SEO-optimised
- X Credit card
- ✓ Customer card
- X Display, monitor, citylight, megalight
- × Display stand, light box
- × E-mail, signature banner
- ✓ E-paper
- × Event
- × Exhibition stand, event modules
- ✓ FAQ
- ✓ Games, competitions

- × Google Business Profile
- ✓ Influencer
- ✓ Landing-page, microsite
- ✓ Location Based Service
- X Mobile payment systems
- ✓ Newsletter
- X Newspaper, magazine, periodical
- X NFC
- ✓ Offer, quotation
- × Office equipment
- ✓ Office files
- ✓ Operating instruction, user manual X
- × Passers-by addressing
- × Petrol pump nozzle
- × Postcard
- × Poster, billboard, pillar
- × Product live demo
- X Product packaging, product labeling
- X Product sample
- × Programmatic print
- × Promotional items
- ✓ Push, text messages
- ✓ Quality seal
- ✓ QR code, link
- Rental addresses, target group areas

- Roof objekt
- X Sales talks
- X Self service terminal
- X Shopping cart
- Sign, labelling
- Social media advert
- Social media company page
- Social media posting
- Social media profile page
- ✓ Sponsoring
- Spontaneous event
- Structured company data records
- ✓ Survey
- ✓ Telephone and video call service
- Unboxing
- ✓ V-card
- ✓ Video spot, moving image
- X Virtual Reality
- ✓ Virtual, voice assistent
- ✓ Vouchers, coupons, discount cards
- ✓ Web layer
- ✓ White paper
- × WLAN for visitors

# Connected media channels

Affiliate programme
App (Advertising medium)
App (Brand, topic)
Call centre
Community
Consulting, support, training
Corporate publications



Customer loyalty programme

Delivery

Email, email newsletter

Event

Field sales force

Gaming platform

Household distribution

Influencer marketing

Messenger

Metaverse

Navigation system, map tool

Newspapers, periodicals, magazines (publishing objects)

Online comparison portal

Online directory

Online marketplace (Advertising medium)

Online shop (Brand)

Out of Home (OOH)

Point of sale (POS), Showroom

Print mailing

Product, service experience

**Public Relation** 

Recruitment platform

Retail media platform

Reviews, recommendations

Search engine advertising (SEA)

Search engine optimisation (SEO)

Social media platforms

Voice assistent, voice marketing

Website (Advertising medium)

Wi-Fi hotspot (Advertising medium)

Wi-Fi hotspot (brand location)

